

Commercial Terms & Condition (Foreign)

Sl.N o	BHEL's Parameter	Bidders Confirmation/ Comments
1	Delivery : For CRX, BHEL Bhopal i.e. door delivery. Insurance in your a/c.	Yes/No
2	Delivery Period : Order will be released as per our enquiry schedule. Please indicate your minimum delivery period (lead time) in weeks Or as mutually agreed. (Bidder to inform)	
3	Consignee : SR. MGR. (CRX) BHEL Bhopal.	Yes/No
4	Taxes & Duty : Bidder to inform	
5	Validity of offer: Offer shall be valid for a period 90 days from the date of Techno-commercial (Part-I) bid opening date.	Yes/No
6	Payment terms: 100% against irrevocable, unconfirmed LC, payable within 90 days of the Bill of Lading (B/L) date or Payment terms of CAD payable on 90th day of B/L / AWB. In case BHEL considers any deviation in payment terms i.e. early payment based on vendor's request, then bids shall be evaluated with loading of State bank of India Base rate plus 6%, for the credit period short of 90 days. The LC shall be established 2 months prior to shipment date, valid for period of 90 days, unless agreed otherwise.. Payment terms of CAD payable on 90th day of BL / HAWB date shall be preferred.	Yes/No
7	Bid to be submitted in 2 parts : A : Tech. Bid (UNPRICED) B : Price Bid.	Yes/No
8	Guarantee period : 30 months, from the date of commissioning or 36 months from the date of dispatch, whichever is earlier, if not mentioned in Annexure, otherwise guarantee period as mentioned in Annexure shall be applicable.	Yes/No
9	All items shall be procured from single source as a package wise L1 basis.	Yes/No
9(a)	Price Impact clause due to variation in quantity	
	(i) BHEL shall not consider any kind of price impact offered by bidder on overall package price quoted by them due to change in quantity of any of the items of the enquiry. (ii) In case there is increase in quantity of any of the items of the enquiry, bidder is allowed to offer percentage discount w.r.t the unit rate quoted by bidder against those item(s) only. BHEL shall evaluate bidder's package price for the enquiry based on discounted unit rate or original quoted price which ever is lower. (iii) In case there is decrease in quantity of any of the items of the enquiry before price bid opening, BHEL shall consider the unit rate quoted by bidder against those item(s) only for evaluation of bidder's package price for the enquiry.	Yes/No
10	AGAINST EACH & EVERY ITEM OF ENQUIRY, SEPARATELY DESPATCHABLE ITEMS TO BE INDICATED SEPARATELY IN THE TECHNO-COMMERCIAL OFFER & PRICE BREAK-UP OF SUCH SEPARATELY DESPATCHABLE ITEMS TO BE GIVEN IN THE PRICE BID, OVER AND ABOVE LUMP SUM PRICE OF THE ITEM.	Yes/No

Enquiry E4293050

11	Supplier shall confirm compliance/acceptance to (a) all points covered above (b) all points of annexure & (c) all other standard printed terms & conditions including LD, Penalty etc. enclosed with enquiry (from no. BP200102.). Point wise compliance/ confirmation is required along with techno-commercial offer for COMML. & Technical bid separately.	Yes/No
12	Offers of vendors not complying to above conditions will be rejected however BHEL reserves the right to modify some of these NIT conditions without assigning any reason.	Yes/No
13	Above conditions supersede any T&C quoted by vendor against subject enquiry	Yes/No

Please submit offer inline with above terms and conditions otherwise offer may be rejected.



Dy.Mgr. (MM-SCR)